Q

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

			JN 1992	
For Six Mon	nth Period Ending	(Insert dat	•)	
Name of Registrant		Registration	n No. 603	
SOUTH AFRICAN TOURISM BOAT Business Address of Registrant	RD		603	
747 THIRD AVENUE, NEW YORK	K, NEW YORK I—REGI			
1. Has there been a change in the information	n previously furnis	shed in connection	n with the following	g:
(a) If an individual:				
<ul><li>(1) Residence address</li><li>(2) Citizenship</li><li>(3) Occupation</li></ul>	Yes □ Yes □ Yes □	No 🗆 No 🗆 No 🗆		
(b) If an organization:				
<ul><li>(1) Name</li><li>(2) Ownership or control</li><li>(3) Branch offices</li></ul>	Yes □ Yes □ Yes □	No 😡 No 😡 No 😡		
2. Explain fully all changes, if any, indicated	in item 1.			
IF THE REGISTRAN	IT IS AN INDIVIDUAL	, OMIT RESPONSE 1	TO ITEMS 3, 4, and 5.	<u></u> ,
3. Have any persons ceased acting as partners period? Yes □ No □	s, officers, directors	or similar officials	of the registrant du	aring this 6 month reporting
If yes, furnish the following information:		INTERN REGIST	ORI CRI	
Name	Position		T P P P P P P P P P P P P P P P P P P P	Date Connection Ended
A.H. VAN ZYL	MANAGER NO	RTH AMERICA	EIVED F JUSTICE L DIVISION	MARCH 31, 1992

4	. Have any persons Yes □ No	become partners, officers, dir ⊠x	ectors or similar officials	during this 6 mont	h reporting period?
	If yes, furnish the fo	ollowing information:			
	Name	Residence Address	Citizenship	Position	Date Assumed
<u>-</u> 5.	Has any person nam Yes □ No □	ned in Item 4 rendered services (	lirectly in furtherance of the	e interests of any forei	gn principal?
	If yes, identify each	such person and describe his se	rvices.		
<del>-</del> 6.	Have any employees employment or conn	or individuals other than official nection with the registrant during	s, who have filed a short for this 6 month reporting per	m registration stateme	ent, terminated their
	If yes, furnish the fo	llowing information:			
	Name A.H. VAN ZYI		on or connection AGER NORTH AMERIC	A 1	Date terminated
7.	TOTALICES TO	reporting period, have any person the registrant directly in furthera lated or similar capacity?	s been hired as employees or nce of the interests of any f Yes \( \square\) No \( \square\)	in any other capacity boreign principal in oth	y the registrant who er than a clerical or
	If yes, furnish the fol	llowing information:			
	Name	Residence Address	Position connects		nte connection began

#### II-FOREIGN PRINCIPAL

(PAGE 3)

8.	Has your connection with any	v foreign prinicpal ended during this 6 month reporting perior	l? Ye	s 🗆	No ⊠
	If yes, furnish the following in	nformation:			
	Name of foreign principal		i	Date of T	Termination
9.	Have you acquired any new f	oreign principal <sup>1</sup> during this 6 month reporting period?	Yes 🗆	No	
	If yes, furnish following infor	mation:			
	Name and address of foreign p	rincipal		Da	te acquired
10.	In addition to those named in 6 month reporting period.	Items 8 and 9, if any, list the foreign principals whom you co	ontinued to re	present	during the
		THE BOARD OF TRUSTEES SOUTH AFRICAN TOURISM BOARD PRIVATE BAG X164 PRETORIA, SOUTH AFRICA			

### III-ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes 🖾 No 🗆

If yes, identify each such foreign principal and describe in full detail your activities and services:
The Board of Trustees, South African Tourism Board (SATOUR)
Discharging upon the North American continent, and in the United States in particular, the objects for which its parent organisation in South Africa was established by an Act of the South African parliament, namely to "develop the Tourist Industry of the Republic of South Africa by encouraging persons to visit the Republic from elsewhere" etc. which activities have been conducted in a manner similar to other foreign Government travel office that is, maintaining an information centre to assist the general public and the travel trade to plan trips to South Africa and encouraging the undertaking of such interviews and advertisements in the press, radio and television, and through the media of tourist brochures, folders, posters, films, slides, photographs, travel newsletters, form letters and display.

The registrant also acted as the official representative of the South African Tourism Board at any official Governmental, business or social functions or Quasi-Governmental functions which he had cause to attend and conducted the normal administrative duties connected with the running of the office during the period.

3 of the Act. (See Rule 208.)

<sup>&</sup>lt;sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization say of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section

12.	During this 6 m Yes □	nonth reporting period, have you on behalf of any foreign principal engaged in political activity <sup>2</sup> as defined below?  No 🗔k
	the relations, is arranged, spor	each such foreign principal and describe in full detail all such political activity, indicating, among other things, nterests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant isored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, kers and subject matter.
13	. In addition to your foreign p	the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of principals? Yes \(\Bar{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sq}}}}}}}}\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sq}}}}}}\sqrt{\sqrt{\sqrt{\sq}}}}}}}}}}}}}}}}endered}endered}endered}endered}endered}endered}e
	If yes, describ	e fully.

<sup>&</sup>lt;sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

### IV-FINANCIAL INFORMATION

14.	(a)	statement	is 6 me	onth reporting	rce, for or in the interest	ved from any foreign principal nan s of any such foreign principal, any o No □	ned in Items 8, 9 and 10 of this contributions, income or money
		If yes, set	forth l	below in the re	quired detail and separa	ately for each foreign principal an	account of such monies.3
		Date			From Whom	Purpose	Amount
		PLEASE	SEE	ATTACHED	FORM		
						·	
						·	Total
	(b)	During the named in Yes   If yes, further the second in Yes, further the yes, further the second in Yes, further the second in Yes, further the yes, fu	is 6 m Items mish th	8, 9 and 10 of the No IX  he following intentions	iis statement, or from an	ed any thing of value <sup>4</sup> other than m by other source, for or in the interest Description of thing of value	oney from any foreign principalsts of any such foreign principal?
		forei	ign prin	icipal	received	ining of value	rurpose

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

4Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

(2) transmitted monies to any such foreign principal? Yes □ No 性 If yes, set forth below in the required detail and separately for each foreign principal an account of such monies monies transmitted, if any, to each foreign principal.  **Date** To Whom** Purpose**  PLEASE SEE ATTACHED FORM**	es, includin
monies transmitted, if any, to each foreign principal.  Date To Whom Purpose	
	Amou
PLEASE SEE ATTACHED FORM	

Total

15. (	(b) disbursements—t	HINGS OF VALUE			
		th reporting period, have you ctivities on behalf of any for X			
	If yes, furnish the follo	wing information:			
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
] ( i	other person, made any	porting period, have you fro contributions of money or ot primary election, conventio	ther things of value <sup>5</sup> in co	nnection with an elec	tion to any political office, or
1	i yes, turnish the follow	ving information.	Name (	of.	
1	Date	Amount or thing of value	politica positica porganizat	al .	Name of candidate
		V-POI	LITICAL PROPAGAND	A.	
beliesecti government in the politi over	munication or express eves will, or which he is ion of the public with ernment of a foreign con the United States racial, it tical, or religious disord	ct defines "political propaga ion by any person (1) which ntends to, prevail upon, indo in the United States with a untry or a foreign political para religious, or social dissension er, civil riot, or other conflicts ent or political subdivision of	n is reasonably adapted octrinate, convert, inductor reference to the politication or with reference to the state of the converted of the conv	to, or which the perse, or in any other way al or public interests he foreign policies of the advises, instigates, or violence in any other.	on disseminating the same influence a recipient or any , policies, or relations of a he United States or promote r promotes any racial, social ter American republic or the
	During this 6 month redefined above?	eporting period, did you prep Yes □ No Ø	oare, disseminate or cau	se to be disseminated	any political propaganda as
•	IF YES, RESPOND TO TH	E REMAINING ITEMS IN THIS S	ECTION V.		
17.	Identify each such fore	sign principal.			

5Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  Yes  No  No										
	If y	es, identify each s	uch fore	ign princi	pal, specify am	ount, a	nd indicate f	or what per	iod of time	•	
<del></del> 19.	pro	oring this 6 month	the use	of any of t	he following:		eparing, diss	eminating o	or causing t	ne dissemi	nation of political
		Radio or TV broad	icasts	_	izine or newsp ticles	рарег	□ Motion ;	oicture film:	s 🗆 I	etters or t	elegrams
		Advertising campa	aigns		releases		□ Pamphle public	ts or other ations	<b>0</b> I	ectures or speeches	
		Other (specify)	N/I	Α	·						
20.		ring this 6 month i lowing groups: Public Officials	reporting	g period, di	id you dissemi		ause to be d		political p	,	among any of the
		Legislators Government agen				-	associations	C	□ Educatio □ Nationali		tions
		Other (specify)	N.	/A							
21.		nat language was u English		nis politica / A			specify)		<u></u>		
22.	Dio dis	d you file with the l seminated or caus	ed to be	ion Section dissemin	n, U.S. Departs	ment of his 6 mc	Justice, two	copies of eac g period?	ch item of p Yes		
23.		i you label each it s □ No □	em of su		al propaganda	materia	l with the st	atement req	uired by S	ection 4(b)	of the Act?
24.		d you file with the paganda material		red by Rul		he Act?	Yes		n Report fo	r each iten	n of such political
				37 / 3	VI—EXHIBIT	'S AND	ATTACHMI	ents			
25.	EXI	HIBITS A AND B		N/A							
	(a)	Have you filed fo	r each o	f the newly	y acquired fore	eign pri	ncipals in Ite	m 9 the fol	lowing:		
		Exhibit A <sup>6</sup> Exhibit B <sup>7</sup>	Yes E		No □ No □						
		If no, please attac	ch the re	quired ex	hibit.		•				
	(b)	Have there been during this six m			e Exhibits A a Yes □		eviously file	d for any fo	reign princ	ipal whom	you represented
		If yes, have you f	iled an a	mendmer	ıt to these exh	ibits?	Yes [	ו כ	Vo □		
		If no, please attac	ch the re	quired am	endment.						

The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

	(PAGE 9)
26.	EXHIBIT C
	If you have previously filed an Exhibit $C^8$ , state whether any changes therein have occurred during this 6 month reporting period. Yes $\square$ No $\square$
	N/A
	If yes, have you filed an amendment to the Exhibit C? Yes □ No □
	If no, please attach the required amendment.
27.	SHORT FORM REGISTRATION STATEMENT
	Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?  Yes □ No □
	If no, list names of persons who have not filed the required statement.
	The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and
ac	curate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or curacy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not ithin his (their) personal knowledge.
	(Type or print pame under each signature)
	(Both copies of this statement shall be signed and sworn to before a notary public or
OF.	by a majority of those partners, officers, directors or persons performing similar actions who are in the United States, if the registrant is an organization.)  MARICIA STEWARD
	INTERIM MANAGER, NORTH AMERICA
	Subscribed and sworn to before me at Mew York Courty, Mew York State
ti	nis 3rd day of August, 1992
	PETER A SCHIENKER
	NOTARY PUBLIC. State of New York No. 31.8816100 (Signature of notary or other officer)
	My Commission Expires May 31, 1991

The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

### NOTICE

Yes	or NoXX
f your answer to estion 2 of this :	question 1 is "yes" do not answer form.)
Do you disseming registration:	nate any material in connection with you
ilm catalogs, post	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc.
If your answer to dur review copies or ilm catalogs, postation you have disse	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc. eminated during the past six months.)  JULY 30, 1992
If your answer to our review copies of ilm catalogs, post	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc.
If your answer to dur review copies of the catalogs, posterior you have disserted as a signature of the catalogs.  Signature of the catalogs o	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc. eminated during the past six months.)  JULY 30, 1992  Date
our review copies of the catalogs, posts hich you have disserted to the catalogs of the catalo	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc. eminated during the past six months.)  JULY 30, 1992  Date  L name of
If your answer to dur review copies of the catalogs, posterior you have disserted as a second	question 2 is "yes" please forward for f all such material including: films, ers, brochures, press releases, etc. eminated during the past six months.)  JULY 30, 1992  Date  L name of

Registrant: South African Tourism Board

Registration#: 603

> The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Termination Current Date Date? Role Filed Name

8/17/84 Albertus van Zyl 6/28/85 Nicolaas Phillipus Jacobus Steyn

March 31, 1992 Resigned

MANAGER, WESTERN USA

### STATEMENT TO SUPPLEMENT FOR PERIOD ENDING 30 JUNE 1992 SOUTH AFRICAN TOURISM BOARD - LOS ANGELES

REGISTRATION NO: 603

### STATEMENT IN ANSWER TO SECTION II (a)

1.	Name of Person Delivered	2.	Number of Speeches Lectures & Talks	3.	Number of Radio/ TV Broadcasts
	Nicolaas Steyn		4		_
	Pamela Nicholson		38		-
	Anthony Bownes		36		_

The above were extempore talks on travel to South Africa and no copies are available.

NÍCO STEYN

Manager - Western v s A

92 /UB -5 P4:35

#### **REGISTRATION 603**

### ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES - OF THE SUPPLEMENTAL STATEMENT

The following are details of our activities during the six months under review 1 January 1992 to 30 June 1992.

- Alaska; Fairbanks, Alaska; (1) Anchorage, Orange County, California; Rancho Bernardo, California; Denver, Colorado; Santa Barbara, California; Anaheim, California; Beverly Hills, California; Concord, California; Long Beach, California; Los Angeles, California; Newport Beach, California; San Diego, California; San Jose, California; Sacramento, California; Palm California; Santa Ana, California; Washington; Portland, Oregon; Reno, Nevada; San Francisco, California; Salt Lake City, Utah; Fresno, California; Provo, Utah; Las Vegas, Nevada; Walnut Creek, California; Encino, California; North Hollywood, California.
- (2) Film show presentations were held in the following cities:
  - Beverly Hills, California; Century City, California; Los Angeles, California; Anaheim, California; Seattle, Washington; Portland, Oregon.
- (3) A total of 4,634 telephone and mail enquiries were handled from travel agents, magazines and individuals.
- (4) Approximately 115,850 pieces of travel literature were mailed to travel agents, newspapers, magazines and individuals.

NICO STEYN \
Manager - Western U S A

### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### 1. SALARIES AND ALLOWANCES

The sum of \$92,733.17 was paid in salaries and allowances by the South African Tourism Board during the period 1 January 1992 to 30 June 1992.

Routine

Mr Nico Steyn:

\$41,166.06

This amount covers regular payments of salary and allowances to Mr Steyn.

Routine

Ms Pamela Nicholson:

\$14,240.46

This amount covers regular payments of salary and allowances to Ms Nicholson.

Routine

Mr Paul Chaston:

\$10,417.14

This amount covers regular payments of salary and allowances to Mr Chaston.

Routine

Ms Joan Ferguson:

\$7,677.51

This amount covers regular payments of salary and allowances to Ms Ferguson.

Routine

Mr Anthony C Bownes:

\$19,272.00

This amount covers regular payments of salary and allowances to Mr Bownes.

NITCO STRVN

Manager - Western U S A

#### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### II. SUBSISTENCE & TRANSPORT

Payments were made to the following for the above purposes during the period 1 January 1992 to 30 June 1992.

### One Off

Ms J.P. Nicholson \$762.33 Paid in January This amount was paid to reimburse Ms Nicholson for costs incurred whilst on a promotional trip to Denver, Colorado.

### One Off

Ms J.P. Nicholson \$1,015.85 Paid in January This amount was paid to reimburse Ms. Nicholson for costs incurred whilst conduction Breakfast seminars in Colorado and Utah.

### One Off

Always Travelling \$350.00 Paid in February This amount was paid to Always Travelling for a roundtrip airline ticket to New York for Mr. Chaston.

### One Off

Mr N P J Steyn: \$2,743.58 Paid in February This amount was paid to Mr. Steyn to reimburse him for costs incurred whilst on promotional trips to Northern California and environs.

### One Off

Mr. A.C.Bownes \$1,388.50 Paid in March This amount was paid to Mr. Bownes for costs incurred whilst on a promotional trip to Washington and Oregon states.

### One Off

Mr. N.J.P. Steyn \$8,210.00 Paid in March This amount was paid to Mr. Steyn for cost of four airline tickets to South Africa.

### One Off

Ms. J.P. Nicholson \$910.80 Paid in March This amount was paid to Ms. Nicholson to reimburse costs incurred whilst on promotional trips to Albuquerque, Colorado Springs, Denver and Salt Lake City.

#### One Off

Mr. P.J. Chaston \$297.75 Paid in March This amount was paid to reimburse costs incurred whilst escorting an agents trip to South Africa.

### SECTION 11 (contd)

One Off

Mr. A.C. Bownes \$323.95 Paid in March This amount was paid to reimburse costs incurred whilst on a promotional trip to San Diego and Orange County.

One Off

Ms. J.P. Nicholson \$900.00 Paid in April This amount was paid as an advance to Ms. Nicholson for a promotional tour to Hawaii.

One Off

Ms. J.P. Nicholson \$2,841.96 Paid in April This amount was paid to Ms. Nicholson to reimburse costs paid on a promotional tour to Sacramento, San Francisco, Lafayette, Santa Barbara and Monterey.

One Off

Cost Azul Travel \$700.00 Paid in May This amount was paid to Cost Azul for a roundtrip airline ticket for Mr. Steyn from Los Angeles to New York.

One Off

Ms.J.P. Nicholson \$482.86 Paid in June This amount was paid to reimburse costs whilst on a promotional trip to attend the San Francisco Travel Fair.

One Off

Mr. J. Venter \$150.00 Paid in June This amount was paid to Mr Venter as an advance whilst on an official visit to Los Angeles.

NICO STEYN

Manager - Western W. S.A.

### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### III. RENT AND OFFICE MAINTENANCE

Payments were made to the following for the above purpose during the period 1 January 1992 to 30 June 1992.

### Routine

Airport Center Associates: \$28,710.20

This amount was paid to Airport Center Associates for the leasing of our office suite.

### Routine

API Alarm Systems:

\$312.00

This is a routine monthly charge for the leasing of a security camera and CCTV monitor.

### Routine

Friden Alcatel:

\$3,612.66

This amount covers regular monthly payments for the rental of mailing equipment.

### Routine

Ampco Parking Services:

\$363.00

This amount was paid to cover the parking costs of the Satour car.

NICO STEYN

Manager - Western U S A

### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENT - MONIES

#### DISTRIBUTION IV.

Payments were made to the following for the above purposes during the period 1 January 1992 to 30 June 1992.

Routine

\$7,413.951 Advertising Analysis:

This amount covers monthly warehouse storage charges.

Routine

\$327.63 James G Wiley:

This amount covers routine payments to our customs agents for the clearance of shipments of tourist literature for free distribution.

Routine

United Parcel Service: \$13,894.33

This amount covers regular payments for pick-up and delivery of packages of tourist literature.

One off Paid in March Greyhound Expo Services: \$614.30 This amount was paid to ship freight for the Travel Show.

One off Paid in April \$129.31 Air Eagle Inc. This amount covered the cost of shipping brochures to the office.

One off Paid in June \$3159.77 Audience Planners This amount was paid for Brochure warehousing charges, March - June 1992.

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### V. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS AND SEMINARS

Payments were made to the following for the above purposes during the period 1 January 1992 to 30 June 1992.

Routine

Audience Planners \$15,600.00

This amount covers monthly payments to Audience Planners who act as our film distribution company.

Routine

Lil Bit of Nature \$660.00

This amount covers monthly payments for the leasing and maintenance of subtropical plants.

One Off

Paid in January A.P.T.A. \$125.00 This amount was paid to A.P.T.A for 1992 Annual Corporate Membership Dues.

One Off

Orange County Magazine \$1,800.00 Paid in January This amount was paid for a Satour advertisement in the Orange County magazine.

One Off

\$5,300.00 Paid in February Audience Planners This amount was paid to duplicate 2,000 videos for free distribution at seminars.

One Off

California Premium and Incentive Show \$1300.00 Paid in February This amount was paid for booth exhibitor space at the California Premium and Incentive Show.

One Off

\$310.00 Paid in February F.G.T.O. This amount was paid for as 1992 Annual Corporate Membership Dues.

One Off

T.G.A.Displays \$1,914.38 Paid in February This amount was paid for a new display unit to be used at seminars.

One Off

Mr. Greg Appleton, Publisher \$720.00 Paid in March This amount was paid for 30 books on South Africa for free distribution at seminars.

### SECTION V (contd)

One Off
California Homes Magazine \$1,600.00 Paid in March
This amount was paid for a Satour advertisment placed in

The California Homes magazine.

One Off
Bryan International Travel \$939.60 Paid in March
This amount covered the 50% share of a consumer evening.

One Off
L.A.Quinta Hotel \$731.08 Paid in May
This amount was paid to cover costs for a Rotary Golf presentation.

One Off
African Travel Inc. \$3,605.02 Paid in June
This amount was paid as Satour's one third share of Breakfast
Seminar costs.

One Off
African Travel Inc. \$1,736.40 Paid in June
As above.

NICO STEYN Manager - Western U.S.A

### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### VI. POSTAGE, TELEPHONE AND TELEGRAPHS

Payments were made to the following for the above purposes during the period 1 January 1992 to 30 June 1992.

### Routine

Pacific Bell: \$2,093.68

This amount covers monthly telephone service charges.

### Routine

A T & T:

\$5,271.66

This amount covers charges for long distance telephone service plus California and long distance 800 service.

### Routine

TNT Skypak:

\$1,274.75

This amount covers regular payments for document courier service to South Africa.

### Routine

Federal Express:

\$614.25

This amount covers regular charges for overnight delivery service.

#### Routine

USPO:

\$895.00

This amount covers regular payments to reimburse funds into the office postage meter used for letter rate and third class bulk mailings.

NICO STEYN

Manager - Western U S A

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### VII. PRINTING AND STATIONERY

Payments were made to the following for the above purposes during the period 1 January 1992 to 30 June 1992.

One Off

Nations Printing Corporation \$399.44 Paid in January This amount was paid forthe cost of printing business cards for Mr. Tony Bownes.

One Off

Friden Alcatel \$104.49 Paid in January
This amount was paid to purchase 24 rolls of mail meter tape.

One Off

Star Office Supplies \$204.38 Paid in February This amount was paid to Star Office Supplies for mailing tubes and tape.

One Off

Star Office Supplies \$169.30 Paid in March This amount was paid to Star Office Supplies to purchase two folding tables.

One Off

Friden Alcatel \$221.90 Paid in March This amount was paid to purchase a rate prom chip.

One Off

Star Office Supplies \$92.00 Paid in March This amount was paid to Star Office Supplies to purchase two boxes of mailing envelopes.

One Off

West Coast Terminals \$123.40 Paid in March This amount was paid to purchase twenty-four rolls of fax paper.

One Off

The Office Club \$125.48 Paid in April This amount was paid to the Office Club to purchase miscellaneous computer equipment.

### SECTION V11 (Contd.)

### One Off

Star Office Supplies \$125.96 Paid in April This amount was paid to Star Office Supplies to purchase two boxes of #6 envelopes.

### One Off

Nations Printing Corp. \$297.69 Paid in May This amount was paid for the cost of printing 500 Business Cards for Mr. Chaston and 1,500 for Ms. Nicholson.

#### One Off

Nations Printing Corp. \$534.97 Paid in June This amount was paid to Nations Printing for the printing of 10,000 labels.

### One Off

Nations Printing Corp. \$2,142.13 Paid in June This amount was paid to Nations Printing Corp. to reprint all office stationery since the area code changed.

NICO STEYN

Manager - Western U.S.A

### LOS ANGELES OFFICE

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

### VIII.MISCELLANEOUS AND INCIDENTALS

Routine

Los Angeles Times: \$53.79

This amount covers regular payments for delivery of the L A Times to the office.

Routine

Arrowhead Drinking Water: \$83.64

This covers regular payments to Arrowhead for purified water and cooler rental.

One Off

Conde Nast Travel Magazine \$16.06 Paid in January This amount was paid as a yearly subscription for Conde Nast Travel Magazine.

One Off

US Travel Data Centre \$125.00 Paid in January This amount was paid to the US Travel Data Centre to purchase 1991 Travel and Tourism Outlook publication.

One Off

Wilde Africa Trading Co \$1,230.00 Paid in February This amount was paid to Wilde Africa Trading Co. to purchase Ndebele dolls.

One Off

Paid in March \$317.00 D.M.V. This amount was paid to the California Dept. of Motor Vehicles to register the official vehicle.

One Off

Paid in April \$695.00 New MMI Corp. This amount was paid to the New NMI Corporation to purchase computer software.

One Off

\$1,620.00 Paid in April Gateway 2000 This amount was paid to Gateway to purchase a 386 SX computer system.

One Off

HPC Communications \$2,470.00 Paid in April This amount was paid to HPC as installation, set-up and training costs of a new computer system.

### SECTION VIII (contd.)

One Off
Magari Safaris \$15,278.00 Paid in June
This amount was paid to Magari Safaris for the cost of an agents
educational tour.

One Off
HPC Communicators \$200.00 Paid in June
This amount was paid to HPC for the cost of anti viral software and
telephone support.

MANAGER - Western U.S.A.

## STATEMENT TO SUPPLEMENT REGISTRATION STATEMENT FOR THE PERIOD ENDING JUNE 30TH, 1992 THE SOUTH AFRICAN TOURISM BOARD, NEW YORK

### REGISTRATION NO. 603

### STATEMENT IN ANSWER TO SECTION 11 (1)

NAME OF PERSON BY WHOM DELIVERED	NUMBER OF SPEECHES LECTURES AND TALKS	NUMBER OF RADIO & TV BROADCASTS
M. STEWARD	23	-
s. KLASSEN	8	1
n. Monro	16	-
J. HARRISON	21	

THE ABOVE ARE EXTEMPORARE TALKS ON TRAVEL IN SOUTH AFRICA - NO COPIES ARE AVAILABLE.

MANAGER NORTH AMERICA

92 NW -5 P4 35

### REGISTRATION NO. 603

### IV - FINANCIAL INFORMATION

### 14 (A) RECEIPTS - MONIES

DATE FUNDS RECEIVED	AMOUNTS RECEIVED
JANUARY	\$130,000.00
FEBRUARY	\$239,795.00
MARCH	\$584,970.00
APRIL	NIL
МАУ	\$119,470.00
JUNE	\$124,870.00

### NAME OF FOREIGN PRINCIPAL FROM WHOM FUNDS RECEIVED;

SOUTH AFRICAN TOURISM BOARD 442 RIGEL AVENUE SOUTH ERASMUSRAND, PRETORIA REPUBLIC OF SOUTH AFRICA

### PURPOSE FOR WHICH FUNDS RECEIVED

FOR PAYMENT OF EXPENSES AS DETAILED IN 15 (a) ON THE FOLLOWING PAGES.

MANAGER NORTH AMERICA

#### REGISTRATION 603

### ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES OF THE SUPPLEMENTAL STATEMENT

1. THE CITIES LISTED BELOW ARE WHERE OUR SALES REPRESENTATIVES CALLED ON TRAVEL AGENTS TO MAKE THEM AWARE OF WHAT SOUTH AFRICA HAS TO OFFER AS A TRAVEL DESTINATION.

PITTSBURGH, FT. WASHINGTON, ALLENTOWN, PHILADELPHIA, PENNSYLVANIA.

NEW YORK CITY, GARDEN CITY, MELVILLE, TARRYTOWN, NEW YORK. BOCA RATON, WEST PALM BEACH, FT. LAUDERDALE, JACKSONVILLE, ORLANDO, CLEARWATER, SARASOTA, MIAMI, NAPLES, FLORIDA.

CINCINNATI, DAYTON, COLUMBUS, CLEVELAND, OHIO.

LOS ANGELES, CALIFORNIA

GREENWICH, DANBURY, STAMFORD, CONNECTICUT.

BOSTON, MANCHESTER, MANFIELD, MASSACHUSETTS.

CHERRY HILL, CRANFORD, CEDAR GROVE, BERGEN COUNTY, JERSEY SHORE, NEW JERSEY.

CHICAGO, ILLINOIS

PHOENIX, ARIZONA.

RENO, LAS VEGAS. NEVADA.

WASHINGTON, D.C.

BALTIMORE, MARYLAND.

WILMINGTON, DELAWARE

DALLAS, HOUSTON, TEXAS

TYSONS CORNER, NORFOLK, VIRGINIA

ATLANTA, GEORGIA

CHARLOTTE, RALEIGH, GREENSBORO, NORTH CAROLINA

BISMARK, NORTH DAKOTA

BIRMINGHAM, ALABAMA

MEMPHIS, TENNESSEE

HOLYOKE, NEW HAMPSHIRE.

2. THE CITIES LISTED BELOW REFER TO THOSE WHERE FILM PRESENTATIONS WERE MADE TO TRAVEL AGENCIES COMBINED OR INDIVIDUALLY. IN SOME CASES, THESE PRESENTATIONS FORMED PART OF A SEMINAR TO INVITED TRAVEL AGENTS AND IN OTHERS, IT WAS AN INDIVIDUAL TRAVEL AGENT PRESENTATION.

NEW YORK CITY

WASHINGTON, D.C.

CHICAGO, ILLINOIS

GARDEN CITY, MELVILLE, TARRYTOWN, NEW YORK.

PHILADELPHIA, PENNSYLVANIA

BOSTON, MASSACHUSETTS

MIAMI, FT. LAUDERDALE, ORLANDO, SARASOTA, CLEARWATER, FLA.

### PAGE 2

- 3. A TOTAL OF 5,352 TELEPHONE AND MAIL ENQUIRIES WERE HANDLED FROM TRAVEL AGENTS, NEWSPAPERS, MAGAZINES AND CONSUMERS.
- 4. APPROXIMATELY 133,600 PIECES OF TRAVEL LITERATURE WERE MAILED TO TRAVEL AGENTS, NEWSPAPERS, MAGAZINES AND CONSUMERS.
- 5. APPROXIMATELY 3,391,675 PEOPLE ATTENDED FILM SHOWS AT VARIOUS TIMES.

MANAGER NORTH AMERICA

### <u>DETAILS OF MEDIA REFERRED TO IN PARAGRAPH 11 IN SECTION 111 - ACTIVITIES</u>

### FILMS

- WORLD IN ONE COUNTRY
- 2. SOUTH AFRICA MOTIVATES
- 3. VISIONS OF THE WIND
- 4. COASTAL CAPE
- 5. BUSHVELD TRANSVAAL
- 6. LEISURELAND NATAL
- 7. SOUTH AFRICA THE BEST KEPT SECRET
- 8. SOUTH AFRICA ANIMAL LAND

### VIDEO CASSETTES

- 9. SOUTH AFRICA
- 10. BEST KEPT SECRET
- 11. SOUTH AFRICA ANIMAL LAND
- 12. HUNTING
- 13. THE RIGHT DECISION
- 14. POSTCARDS

#### POSTERS AND POSTERETTES

- 15. TABLE MOUNTAIN
- 16. SUNSET
- 17. OSTRICH
- 18. PROTEA
- 19. FALSE BAY
- 20. WEST COAST
- 21. GIRAFFE LARGE
- 22. LION TELL A FRIEND

### HANDOUT FOLDERS

- 23. EASTERN CAPE
- 24. NATAL FACT SHEET
- 25. GARDEN ROUTE FACT SHEET
- 26. NORTHERN CAPE FACT SHEET
- 27. PRETORIA FACT SHEET
- 28. WESTERN CAPE FACT SHEET
- 29. SOUTH AFRICA, A WORLD OF FLOWERS
- 30. NATAL
- 31. SPORTS FACT SHEET

### PAGE 2

32.	GARDEN ROUTE, LITTLE KAROO
33.	PRETORIA, JOHANNESBURG AND SOUTHERN TRANSVAAL
34.	NORTHERN CAPE AND NAMAQUALAND
35.	EASTERN CAPE AND BORDER
36.	NORTHERN AND WESTERN TRANSVAAL
37.	ORANGE FREE STATE

GUIDE TO CARAVAN PARKS 91/92

HAZARDS OF VISITING SOUTH AFRICA

### BOOKLETS

38.

39.

40.	TOURIST INFORMATION 1992
41.	DISCOVER OUR WORLD IN ONE COUNTRY
42.	SOUTH AFRICA RED/WHITE/BLUE
43.	TRAVEL GUIDE

### GENERAL

44.	WHERE TO STAY '91-92
45.	TOURING MAP FOR THE TOURIST
46.	POSTCARDS
47.	SOUTH AFRICAN DESK CALENDAR 1992

SPECIMEN COPIES OF THE ABOVE PUBLICATIONS RECEIVED BEFORE DECEMBER 1991 ARE ALREADY IN YOUR POSSESSION, HAVING BEEN FORWARDED TO YOU WITH PREVIOUS SUPPLEMENTAL REGISTRATION STATEMENTS. SPECIMEN COPIES OF ALL PUBLICATIONS RECEIVED BETWEEN JANUARY 1ST AND JUNE 30TH, 1992 ARE BEING MAILED TO YOU UNDER SEPARATE COVER.

THIS MATERIAL IS PROMOTIONAL - DESCRIBING THE TOURIST ATTRACTIONS AND TRAVEL FACILITIES IN SOUTH AFRICA.

MANAGER NORTH AMERICA

### PRESS TRIPS 1992

FEBRUARY 1992 LYNN FRIED MIRABELLA

MARCH 1992 JEFF HORNBAKER SURFING

MAY 1992 LYNN WOODS FREQUENT FLYER

RANDA BISHOP
PETER MALBIN
RISA WEINREIB
CONNIE SKOOG
FRANK ROSCI
MICHAEL ADAMS
TECOMMEND
TRAVEL AGENT
TVL PRESS INTL.
TVL WORLD NEWS
TRAVELAGE EAST
SUCCESSFUL MTGS.

THEODORE FOLKE JAX FAX

MARILYNNE PRUPAS MLD CANADIAN TVL

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENT - MONIES

### i) <u>SALARIES AND ALLOWANCES</u>

ROUTINE PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

A.H. VAN ZYL SALARIES AND ALLOWANCES	\$26,264.19
S. KLASSEN SALARIES AND ALLOWANCES	\$37,278.54
M. STEWARD SALARIES AND ALLOWANCES	\$19,824.75
N. MONRO SALARIES AND ALLOWANCES	\$16,682.99
J. HARRISON	\$19,857.57
J. MADRIGAL SALARIES AND ALLOWANCES	\$17,366.14
B. REDMAN SALARIES AND ALLOWANCES	\$10,003.10
S. PATHER SALARIES AND ALLOWANCES	\$9,125.36
A. PRETORIUS	\$9,211.08

MANAGER NORTH AMERICA

### STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

#### 11) SUBSISTENCE AND TRANSPORT

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

### ONE OFF

S. KLASSEN \$967.70 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO OHIO AND CHICAGO.

### . ONE OFF

J. HARRISON \$534.08 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO PENNSYLVANIA AND ATTENDANCE OF ASTA EASTERN REGIONAL DINNER IN NEW JERSEY.

#### ONE OFF

M. STEWARD \$4,331.96 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF BREAKFAST SEMINAR IN CHARLOTTE, NORTH CAROLINA AND ATLANTA EXPOSITION IN GEORGIA.

### ONE OFF

\$1,802.40 PAID IN JANUARY S. KLASSEN THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO MINNESOTA, OHIO, CHICAGO AND MICHIGAN.

### ONE OFF

A. H. VAN ZYL \$1,753.43 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO WASHINGTON AND NEW YORK.

### ONE OFF

J. HARRISON \$1,215.34 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO TEXAS.

### ONE OFF

J. HARRISON \$1,385.94 PAID IN FEBURARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF HOUSTON SAFARI CLUB CONVENTION IN HOUSTON.

#### ONE OFF

TRAVELCORE OF AMERICA \$559.00 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF AIRTICKETS FOR MR. S. KLASSEN FOR HIS VISIT TO OHIO.

### PAGE 2

ii)

(CONTINUED) SUBSISTENCE AND TRANSPORT

### ONE OFF

N. MONRO \$416.01 PAID IN FEBRUARY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF BREAKFAST SEMINARS WITH EXPLANADE TOURS.

### ONE OFF

TRAVELCORE OF AMERCIA \$779.00 PAID IN FEBRUARY
THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR.
S. KLASSEN FOR HIS VISIT TO OHIO AND CHICAGO.

### ONE OFF

J. HARRISON \$301.95 PAID IN FEBRUARY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF HERITAGE SEMINAR IN PHILADELPHIA.

### ONE OFF

A.H. VAN ZYL \$507.93 PAID IN FEBRUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF HERITAGE SEMINAR IN BOSTON.

### ONE OFF

J. HARRISON \$614.48 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF NATIONAL TRADE SHOWS IN PENNSYLVANIA.

### ONE OFF

J. MADRIGAL \$100.72 PAID IN JUNE
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED FOR CAR
RENTAL DURING VISIT TO THE MAILING HOUSE IN NEW JERSEY.

### ONE OFF

TRAVELCORE OF AMERICA \$809.00 PAID IN MARCH
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF AIRTICKETS FOR MR. S.
KLASSEN FOR HIS VISIT TO CHICAGO.

### ONE OFF

N. MONRO \$6,151.49 PAID IN MARCH
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NON PROFIT IN TRAVEL CONFERENCE HELD IN WASHINGTON,
D.C.

### ONE OFF

S. KLASSEN \$43.67 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING VISIT TO CHICAGO.

### PAGE 3

ii)

(CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

S. KLASSEN \$409.43 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF SAFARIWORLD SEMINAR IN TARRYTOWN, N.Y.

ONE OFF

J. HARRISON \$850.78 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING PARTICIPATION OF SALES BLITZ IN PHILADELPHIA.

ONE OFF

J. HARRISON \$288.52 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF BREAKFAST SEMINAR IN JEW JERSEY.

ONE OFF

A.H. VAN ZYL \$2,754.01 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF HERITAGE SEMINARS IN FLORIDA AND PHILADELPHIA AND ATTENDANCE OF DALLAS SAFARI CLUB CONVENTION IN DALLAS.

ONE OFF

M. STEWARD \$1,347.08 PAID IN MARCH
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN TENNESSEE AND ALABAMA.

ONE OFF

M. STEWARD \$3,206.53 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF BREAKFAST SEMINARS IN FLORIDA.

ONE OFF

M. STEWARD \$900.27 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF SEMINARS IN FLORIDA.

ONE OFF

M. STEWARD \$932.71 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF NATIONAL TRADE SHOW IN FLORIDA.

ONE OFF

M. STEWARD \$1,609.13 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO NEW ORLEANS AND RALEIGH, NORTH CAROLINA. PAGE 4 NEW YORK OFFICE

# ii) (CONTINUED) <u>SUBSISTENCE AND TRANSPORT</u>

ONE OFF

J. HARRISON \$1,139.22 PAID IN MARCH
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN VIRGINIA, MARYLAND AND
DELAWARE.

ONE OFF

N. MONRO \$982.19 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF BREAKFAST SEMINARS IN LONG ISLAND AND PARTICIPATION IN SALES BLITZ OF BOSTON.

ONE OFF

J. HARRISON \$871.62 PAID IN MARCH
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF FEDERATION OF NORTH AMERICAN WILD SHEEP SHOW (FNAWS)
HELD IN SAN DIEGO, CALIFORNIA.

ONE OFF

TRAVELCORE OF AMERICA \$358.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR. J. HARRISON FOR ATTENDANCE OF FNAWS SHOW IN SAN DIEGO.

ONE OFF

S. KLASSEN \$391.37 PAID IN MARCH THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES VISIT TO CLEVELAND, OHIO.

ONE OFF

TRAVELCORE OF AMERICA \$362.60 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR. S. KLASSEN TO NASSAU, BAHAMAS.

ONE OFF

N. MONRO \$465.25 PAID IN APRIL THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF NATIONAL TRADE SHOW IN NEW ENGLAND STATES.

ONE OFF

THE TRAVEL AGENCY \$514.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR. A.H. VAN ZYL FOR WASHINGTON CONFERENCE.

ONE OFF

M. STEWARD \$1,749.77 PAID IN APRIL THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF WHOLESALERS MEETING HELD IN LOS ANGELES.

ii) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

J. HARRISON \$37.75 PAID IN APRIL THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF ANTOR MEETING.

ONE OFF

TRAVELCORE OF AMERICA \$4,156.00 PAID IN MAY
THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR.
A.H. VAN ZYL TO FLORIDA AND DALLAS.

ONE OFF

TRAVELCORE OF AMERICA \$237.87 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR. S. KLASSEN TO CHICAGO.

ONE OFF

TRAVELCORE OF AMERICA \$522.00 PAID IN JUNE
THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF AIRTICKETS FOR MR.
M. STEWARD TO FLORIDA.

ONE OFF

S. KLASSEN \$1,253.72 PAID IN JUNE
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF ASTA CONVENTION IN NASSAU, BAHAMAS AND VISIT TO
WASHINGTON.

ONE OFF

N. MONRO \$509.98 PAID IN JUNE THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING VISIT TO WASHINGTON AND ATTENDANCE OF INDABA IN SOUTH AFRICA.

ONE OFF

S. KLASSEN \$455.94 PAID IN JUNE THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING VISIT TO CHICAGO.

ONE OFF

J. HARRISON \$928.72 PAID IN JUNE
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING VISIT
TO BALTIMORE, MARYLAND AND SEMINAR IN FLORIDA.

MANAGER NORTH AMERICA

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# STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# iii) RENT AND OFFICE MAINTENANCE

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

# ROUTINE

SAGE REALTY \$60,196.14
THIS AMOUNT COVERS OUR MONTHLY RENT FOR THE PREMISES.

#### ROUTINE

INTERSTATE EXTERMINATING SERVICES \$303.04
THIS AMOUNT COVERS MONTHLY PAYMENT FOR EXTERMINATING SERVICES AS REQUIRED IN LEASE FOR PREMISES.

# ONE OFF

EMES SYSTEMS LTD. \$243.97 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE REPAIR OF THE TV MONITOR FOR SECURITY PURPOSES.

# ONE OFF

AM. BUILDING MAINTENANCE \$184.03 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR SHAMPOOING OF CARPET IN OFFICE.

## ONE OFF

ATLANTIC HARDWARE & SUPPLY \$340.99 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR CHANGING LOCKS IN FRONT DOOR FOR SECURITY PURPOSES.

# ONE OFF

AM. BUILDING MAINTENANCE \$70.68 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR SERVICES OF CHANGING LIGHT BULBS IN OFFICE PREMISES.

## STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# iv) DISTRIBUTION

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

# ROUTINE

UNITED PARCEL SERVICE \$14,570.96
THIS AMOUNT COVERS PAYMENT FOR EXPENSES FOR PICKUP AND DELIVERY
CHARGES FOR PACKAGES OF TOURISM PROMOTIONAL LITERATURE.

#### ROUTINE

FEDERAL EXPRESS \$2,315.11

THIS AMOUNT COVERS THE PAYMENT FOR COSTS FOR MAILING EXPRESS DELIVERY OF OUR BROCHURES AND LETTERS.

# ONE OFF

MERSANT INTL. LTD. \$141.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR CLEARING SHIPMENT OF BROCHURES RECEIVED FROM SOUTH AFRICA.

## ONE OFF

IMAGE SYSTEMS \$699.29 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR LAYOUT, MECHNICAL AND PRINTING OF AGENTS TOUR BROCHURE.

# ONE OFF

SOUTH AFRICAN AIRWAYS \$86.25 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR THE DELIVERY BY UPS OF SATOUR CALENDARS FROM SAA OFFICES.

# ONE OFF

DHL \$71.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR THE DELIVERY OF EXPRESS MAIL TO SATOUR HEAD OFFICE IN SOUTH AFRICA.

## ROUTINE

POSTMASTER NEW YORK \$7,000.00
THIS AMOUNT COVERS PAYMENT FOR REIMBURSEMENT OF FUNDS FOR POSTAGE METER.

## ROUTINE

ATLANTIC BUSINESS PRODUCTS \$487.25
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF TONER FOR PHOTOCOPIER AND DRUM FOR FAX MACHINE.

NEW YORK OFFICE PAGE 2

iv) (CONTINUED) <u>DISTRIBUTION</u>

ONE OFF

PAID IN JANUARY B. MARKOVICH \$200.00 THIS AMOUNT COVERS PAYMENT FOR USE OF STORAGE FACILITIES FOR STORING OF WINE USED FOR SEMINARS.

ROUTINE

TIMES CIRCLE EAST \$1,761.67 THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF ENVELOPES, BUBBLE MAILERS AND ITEMS USED FOR MAILING PACKAGES OF BROCHURES TO

ENQUIRERS.

ROUTINE

SCRIPTEC \$15,774.78

THIS AMOUNT COVERS PAYMENT TO THIS COMPANY WHO ACTS AS OUR DISTRIBUTION CLEARING HOUSE. tHEY ARE INVOLVED IN ORDER FULFILLMENT, STORAGE FEES AND SPECIAL ORDERS.

ONE OFF

C.F. MOTOR FREIGHT \$269.93 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR FREIGHT FOR RETURN OF OUR DISPLAY UNIT TO DISTRIBUTION HOUSE.

ONE OFF

\$25.59 TNT BESTWAY PAID IN FEBRUARY THIS AMOUNT OCVERS PAYMENT FOR DELIVERY OF OUR DISPLAY UNIT TO DALLAS SAFARI CLUB CONVENTION.

ONE OFF

FRIDEN ALCATEL \$61.23 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF COMPUTER CHIP TO BE USED IN THE UNITED PARCEL SERVICE POSTAGE METER.

ONE OFF

POSTMASTER NEW YORK \$260.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR FEE TO USE BUSINESS REPLAY MAIL.

ONE OFF

NEW ENGLAND MOTOR FREIGHT \$167.73 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR DELIVERY OF BROCHURES BACK FROM SHOW TO MAILING HOUSE.

ONE OFF

\$116.86 PAID IN APRIL FRIDEN ALCATEL THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF RIBBONS AND LABELS FOR USE IN UNITED PARCEL SERVICE POSTAGE METER.

# PAGE 3

iv) (CONTINUED) DISTRIBUTION

ONE OFF

CF MOTORFREIGHT \$80.45 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR RETURN OF DISPLAY UNIT FROM SAFARI CLUB CONVENTION, FLORIDA TO MAILING HOUSE.

ONE OFF

RGR VIDEO ENTERPRISES \$5,182.00 PAID IN MAY
THIS AMOUNT COVERS PAYMENT FOR REPRODUCTION OF VIDEO ORDERED BY
SATOUR HEAD OFFICE IN SOUTH AFRICA.

ONE OFF

EMERY WORLDWIDE \$52.80 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR THE RETURN OF BROCHURES FROM INTL. CHIROPRACTIC CONGRESS TO MAILING HOUSE.

ONE OFF

ABLE MOTORIZED DLVY SVC \$398.85 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR PICKUP AND DELIVERY OF WINE FROM SCARSDALE, NEW YORK.

# STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# v) ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS AND SEMINARS

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

# ROUTINE

MANHATTAN CABLE TV \$240.00
THIS AMOUNT COVERS MONTHLY FEE FOR CABLE MAINTENANCE OF OUR VIDEO EQUIPMENT.

# ONE OFF

J.S. MARRIOTT HOTEL \$30.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR ELECTRICITY OF BOOTH IN HOUSTON SAFARI CLUB CONVENTION.

## ONE OFF

TRANSAMERICA CONVENTION SVCS \$38.97 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR BOOTH CLEANING IN HOUSTON SAFARI CLUB CONVENTION.

## ONE OFF

GES EXPO SERVICE \$447.47 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR RENTAL OF FURNITURE, ELECTRICITY AND CLEANING OF BOOTH IN SAFARI CLUB CONVENTION IN RENO.

#### ONE OFF

SAFARI CLUB INTL. \$200.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT OF AUCTION DONATION FOR SAFARI CLUB CONVENTION.

# ONE OFF

GREYHOUND EXPO SERVICE \$281.50 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR ELECTRICITY AND CLEANING FOR FNAWS SHOW HELD IN SAN DIEGO, CALIFORNIA.

# ONE OFF

UK COAST TO COAST \$760.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR DRYAGE OF BROCHURES USED IN INTERNATIONAL ADVENTURE TRAVEL SHOW IN CHICAGO.

#### ONE OFF

ARLINGTON INTL. RACECOURSE \$100.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR ELECTRICITY USED IN BOOTH OF INTL. SPORTS SHOW IN ILLINOIS.

NEW YORK OFFICE PAGE 2

# v) (CONTINUED) <u>ADVERTISING</u>, EXHIBITIONS ...

ONE OFF

MIDWEST EXPO SERVICE \$163.77 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR RENTAL OF FURNITURE AND CARPETING FOR BOOTH OF INTL. SPORTS SHOW IN ILLINOIS.

ROUTINE

LESTER ANDERSON \$1,285.00

THIS AMOUNT COVERS MONTHLY PAYMENT FOR RENTAL OF PLANTS TO ENHANCE OFFICE SURROUNDINGS.

ONE OFF

ADMIRAL EXPRESS PAID IN FEBRUARY \$45.00 THIS AMOUNT COVERS PAYMENT FOR DRYAGE OF BROCHURES USED AT INTL. SPORTS SHOW.

ONE OFF

SPEED GRAPHICS \$108.25 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR THE TRIMING OF PHOTOGRAPHS FOR USE IN DISPLAY UNIT.

ONE OFF

THE SIGN WORKS \$1,725.00 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR UPGRADING OF OUR NOMADIC DISPLAY UNIT.

ONE OFF

EXPOSITION SVC & RENTALS \$224.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DRYAGE OF BROCHURES USED IN TRAVELAGE TRADE SHOW IN NEW YORK.

ONE OFF

OFFICIAL AIRLINE GUIDE \$475.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR HALF SHARE OF BOOTH SPACE IN TRAVELAGE TRADE SHOW.

ONE OFF

CF MOTORFREIGHT \$255.63 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DELIVERY OF DISPLAY UNIT TO SAFARI CLUB CONVENTION IN FLORIDA.

ONE OFF

\$68.00 UNITED EXPO SERVICE PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DRYAGE OF BROCHURES USED IN DALLAS SAFARI CLUB CONVENTION.

NEW YORK OFFICE

(CONTINUED) <u>ADVERTISING</u>, EXHIBITIONS ...

ONE OFF

ROADWAY EXPRESS \$80.62 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DELIVERY OF DISPLAY UNIT FROM DALLAS SAFARI CLUB CONVENTION TO FNAWS SHOW IN SAN DIEGO.

ONE OFF

SAFARI CLUB \$400.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DEPOSIT OF BOOTH RENTAL FOR SAFARI CLUB CONVENTION IN 1993.

ONE OFF

DETROIT NEWSPAPER AGENCY \$950.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR BOOTH SPACE FOR SPRING AND FALL SHOW.

ONE OFF

FREEMAN DECORATING CO. \$154.44 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR FURNITURE RENTAL, ELECTRICITY AND CLEANING OF BOOTH IN SAFARI CLUB CONVENTION IN FLORIDA.

ONE OFF

TRANSAMERICA CONV. SVCS. \$94.53 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR FREIGHT OF BROCHURES TO DALLAS SAFARI CLUB CONVENTION.

ONE OFF

BALLY'S GRAND \$281.50 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR RENTAL OF VIDEO EQUIPMENT USED IN SAFARI CLUB CONVENTION IN FLORIDA.

ONE OFF

SOUTH AFRICAN AIRWAYS \$7,350.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR OUR HALF SHARE OF PARTICIPATION IN NATIONAL TRADE SHOW TO BE HELD DURING THE FALL.

ONE OFF

NATIONAL PREMIUM SHOW \$3,000.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR BOOTH SPACE IN THE ITEME SHOW IN CHICAGO IN SEPTEMBER.

ONE OFF

FREEMAN DECORATING \$43.75 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR DRYAGE OF BROCHURES USED IN THE INTERNATIONAL CHIROPRACTIC CONGRESS.

NEW YORK OFFICE

v) (CONTINUED) ADVERTISING, EXHIBITIONS ...

# ONE OFF

ASTA \$1,300.00 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR REGISTRATION TO ATTEND ASTA CONGRESS IN CAIRO, EGYPT.

# ONE OFF

ASTA \$1,500.00 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR BOOTH SPACE RENTAL IN ASTA CONGRESS CAIRO, EGYPT.

# ONE OFF

THIKA TRAVEL \$1,675.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN ADVERTISING OF ADVENTURE TOURS.

# ONE OFF

SOUTH AFRICA NEWS \$4,500.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT PLACED IN DECEMBER AND JANUARY ISSUE OF SOUTH AFRICA NEWS.

# ONE OFF

BCA ADVERTISING \$135,627.22 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT IN "HOW TO DO BUSINESS IN SOUTH AFRICA" BOOK AND THE FOLLOWING PUBLICATIONS, CONDE NAST TRAVELLER, EUROPEAN TRAVEL AND LIFE, GOURMET AND TRAVEL HOLIDAY FEBRUARY ISSUE.

# ONE OFF

BCA ADVERTISING \$63,375.00 PAID IN FEBRUARY THIS AMOUNT COVERS HALF PAYMENT FOR TELEVISION CAMPAIGN WITH TRAVEL CHANNEL.

# ONE OFF

SOUTH AFRICA NEWS \$2,250.00 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT PLACED IN FEBRUARY ISSUE OF SOUTH AFRICA NEWS.

# ONE OFF

VANTAGE GRAPHICS \$920.13 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR PRINTING OF LETTER FOR INSERTION IN FULFILLMENT OF AD CAMPAIGN RESPONSES.

# ROUTINE

USA 800 \$12,511.80
THIS AMOUNT COVERS MONTHLY PAYMENT TO THIS SERVICE FOR RECEIVING CALLS IN RESPONSE TO THE ADVERTISING CAMPAIGN.

NEW YORK OFFICE

v) (CONTINUED) <u>ADVERTISING, EXHIBITIONS ...</u>

ROUTINE

SCRIPTEC \$21,885.50

THIS AMOUNT COVERS REGULAR PAYMENT FOR THE FULFILLMENT OF AD CAMPAIGN RESPONSES.

ONE OFF

VANTAGE GRAPHICS \$920.13 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR PRINTING OF A WHOLESALERS LIST TO BE INCLUDED IN AD CAMPAIGN FULFILLMENT RESPONSES.

ONE OFF

BCA ADVERTISING \$148,404.99 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENTS PLACED IN CONDE NAST TRAVELLER, EUROPEAN TRAVEL & LIFE, GOURMET, TOWN & COUNTRY AND TRAVEL HOLIDAY FOR MARCH.

ONE OFF

BUSINESS BOOKS INTL. \$3,300.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT IN "TRAVEL GUIDE TO SOUTH AFRICA" PUBLICATION.

ONE OFF

BCA ADVERTISING \$158,025.72 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENTS PLACED IN CONDE NAST TRAVELLER, EUROPEAN TRAVEL & LIFE, GOURTMET, TOWN & COUNTRY AND TRAVEL HOLIDAY FOR APRIL.

ONE OFF

\$2,250.00 PAID IN MARCH SOUTH AFRICA NEWS THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT PLACED IN MARCH IN SOUTH AFRICA NEWS NEWSPAPER.

ONE OFF

BCA ADVERTISING \$22,507.14 PAID IN MAY THIS AMOUNT COVERS HALF PAYMENT FOR TELEVISION CAMPAIGN.

ONE OFF

VANTAGE GRAPHICS \$1,742.83 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR PRINTING OF FLYERS TO BE INCLUDED IN AD FULFILLMENT RESPONSES.

ONE OFF

\$6,532.50 AUDIENCE PLANNERS PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR FULFILLMENT TO OUR TELEVISION ADVERTISING CAMPAIGN RESPONSES.

NEW YORK OFFICE

v) (CONTINUED) <u>ADVERTISING</u>, EXHIBITIONS ...

ONE OFF

BCA ADVERTISING \$58,200.00 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR TELEVISION CAMPAIGN.

ONE OFF

VANTAGE GRAPHICS \$1,759.06 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR THE PRINTING OF FLYERS TO BE INCLUDED IN FULFILLMENT OF AD CAMPAIGN RESPONSES.

ROUTINE

PETER CELLIERS \$20,888.18
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT TO PETER CELLIERS WHO ACTS AS OUR PUBLIC RELATIONS CONSULTANT.

ONE OFF

USTOA \$750.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR THE OFFICE.

ROUTINE

TIMES CIRCLE EAST \$933.22
THIS AMOUNT COVERS REGULAR PAYMENT FOR REPRINTING OF BUSINESS CARDS FOR MARKETING STAFF OF THE OFFICE.

ONE OFF

OWAA \$250.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR THE OFFICE.

ONE OFF

ASTA \$85.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR MR. JULIAN HARRISON.

ROUTINE

MARKETING CONSULTANTS \$19,841.25
THIS AMOUNT COVERS PAYMENT FOR THE PRINTING, LAYOUT AND MAILING OF OUR REGULAR NEWSLETTER.

ONE OFF

MARKETING CONSULTANTS \$3,921.58 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE POSTAGE AND MAILING OF FLYER TO STEAM TRAIN ENTHUSIASTS.

NEW YORK OFFICE

# v) (CONTINUED) <u>ADVERTISING, EXHIBITIONS, ...</u>

# ONE OFF

MARKET STREET \$86.60 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF FOOD FOR STAFF LUNCH IN OFFICE.

## ONE OFF

TRAVEL BEYOND \$60.35 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR A THIRD SHARE IN RENTAL OF VIDEO EQUIPMENT USED IN SEMINAR.

#### ONE OFF

WILDLIFE SAFARI \$1,491.90 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR A THIRD SHARE IN EXPENSES INCURRED FOR BREAKFAST SEMINARS HELD WITHIN THE U.S.

# ONE OFF

\$4,801.96 PAID IN MARCH SAFARIWORLD THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN EXPENSES INCURRED FOR BREAKFAST SEMINARD HELD WITHIN THE U.S.

# ONE OFF

PAID IN MARCH ESPLANADE TOURS \$5,898.68 THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN EXPENSES INCURRED FOR SEMINARS WITHIN THE U.S.

# ONE OFF

\$317.49 HOLIDAY INN FORT LEE PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR EXPENSES INCURRED IN BREAKFAST SEMINAR HELD IN FORT LEE, NEW JERSEY.

## ONE OFF

EMBASSY SUITES \$450.14 PAID IN MARCH THIS AMOUNT OCVERS PAYMENT FOR EXPENSES INCURRED TO HOLD A BREAKFAST SEMINAR IN NEW JERSEY.

## ONE OFF

\$795.00 PAID IN MARCH TLC INC. THIS AMOUNT COVERS PAYMENT FOR REGISTRATION FOR NON PROFIT IN TRAVEL CONFERENCE.

## ONE OFF

\$145.00 DYNACOPY PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR PRINTING OF INVITATIONS FOR WESTCHESTER SEMINAR.

NEW YORK OFFICE

v) (CONTINUED) <u>ADVERTISING</u>, EXHIBITIONS ...

ONE OFF

THE RITZ CARLTON \$500.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR DEPOSIT FOR NON PROFIT IN TRAVEL SEMINAR.

ONE OFF

IMAGE SYSTEMS \$714.44 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR PRINTING OF INVITES FOR BREAKFAST SEMINAR IN WESTCHESTER.

ONE OFF

EXPLORERS CLUB \$770.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR ASSOCIATION OF METROPOLITAN TRAVEL AGENTS SEMINAR HELD AT EXPLORERS CLUB.

ONE OFF

UPPER MIDWEST ASTA \$103.80 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR SPONSORSHIP OF WINE DURING FUNCTION OF UPPER MIDWEST ASTA.

ONE OFF

GREAT PERFORMANCE \$999.69 PAID IN MAY
THIS AMOUNT COVERS PAYMENT FOR CATERING SERVICES FOR APTA SEMINAR.

ONE OFF

SUNCOAST TVL INDUSTRY ASSO. \$175.00 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN SEMINAR HELD IN TAMPA, FLORIDA.

ONE OFF

SOUTH AFRICAN AIRWAYS \$5,472.62 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN EXPENSES OF WHOLESALERS CONFERENCE HELD IN LOS ANGELES, CALIFORNIA.

# STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# vi) <u>TELEPHONE</u>, <u>TELEGRAPH</u> AND <u>POSTAGE</u>

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

#### ROUTINE

NEW YORK TELEPHONE

\$4,892.11

THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR OUR TOLL FREE NUMBER AND REGULAR MONTHLY TELEPHONE CHARGES.

## ROUTINE

AT&T COMMUNICATIONS

\$4,916.97

THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR OUR TOLL FREE NUMBER CHARGES.

## ROUTINE

UNITED INFORMATION SERVICE

\$5,168.66

THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR OUR LONG DISTANCE TELEPHONE CHARGES.

# ROUTINE

AT&T EASYLINK

\$181.86

THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR TELEX CHARGES.

# STATEMENT I ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# vii)

# OFFICE PRINTING & STATIONERY

ROUTINE

TIMES CIRCLE EAST \$1,303.71
THIS AMOUNT COVERS PAYMENT FOR OFFICE SUPPLIES AND STATIONERY.

ONE OFF

DYNACOPY \$394.03 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR COPYING BROCHURES OF CONFERENCE OF CAMELLIA SOCIETY.

ONE OFF

VANTAGE GRAPHICS \$860.05 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR PRINTING OF BUSINESS REPLY CARDS.

ONE OFF

ATLANTIC BUSINESS PRODUCTS \$209.50 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR OIL FOR PHOTOCOPY MACHINE.

# STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

# viii)

# MISCELLANEOUS

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JANUARY 1, 1992 TO JUNE 30, 1992.

## ROUTINE

ALCATEL FRIDEN LEASING \$5,090.58
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR THE RENTAL OF OUR MAILING EQUIPMENT.

# ROUTINE

TOKAI FINANCIAL SERVICES \$7,240.06
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR THE RENTAL OF THE FAX AND PHOTOCOPIER MACHINE.

## ROUTINE

NEW YORK TIMES

THIS AMOUNT COVERS PAYMENT FOR SUBSCRIPTION TO THE NEW YORK TIMES NEWSPAPER.

## ONE OFF

REED PUBLISHING CO. \$213.25 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF THE INCENTIVE DIRECTORY.

# ONE OFF

WORLD TRAVEL DIRECTORY \$248.98 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF TWO COPIES OF THE WORLD TRAVEL DIRECTORY, ONE FOR NEW YORK AND ONE FOR LOS ANGELES OFFICES.

## ONE OFF

J. MADRIGAL \$354.84 PAID IN JANUARY THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED FOR CONSUMER FUNCTION HELD IN OFFICE.

#### ONE OFF

MARKET STREET \$127.83 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR LUNCH HELD AT OFFICE WITH MR. S. OPPERMAN, DEPUTY DIRECTORY FROM SOUTH AFRICA.

## ONE OFF

NEW JERSEY ASTA \$750.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR SPONSORSHIP OF CHAPTER MEETING.

NEW YORK OFFICE

(CONTINUED) <u>MISCELLANEOUS</u> viii)

ONE OFF

ALLIANCE OF WESTCHESTER TA \$1,000.00 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR SPONSORSHIP OF CONSUMER EVENING.

ONE OFF

\$2,801.17 PAID IN MARCH GRAND HYATT HOTEL THIS AMOUNT COVERS PAYMENT FOR A EVENING FUNCTION HELD AT THE HYATT HOTEL FOR BUSINESSMEN'S MEETING.

ONE OFF

FUN SAFARIS \$1,552.17 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN A CONSUMER FUNCTION.

ONE OFF

TRAVELCORE OF AMERICA \$1,750.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN A CONSUMER PRESENTATION.

ONE OFF

MARKETING CONSULTANTS \$599.00 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR REPRODUCTION OF CONGRESS VIDEO FOR SATOUR HEAD OFFICE IN SOUTH AFRICA.

ONE OFF

LION WORLD TRAVEL \$3,179.48 PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF DELTA PASS FOR MARKETING STAFF.

ONE OFF

\$734.50 NEUMAN & BOGDONOFF PAID IN JANUARY THIS AMOUNT COVERS PAYMENT FOR CATERING FOR INTERNATIONAL WILDLIFE RANCHING SYMPOSIUM FUNCTION.

ROUTINE

GUARDIAN LIFE INSURANCE CO. \$20,171.54 THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR MEDICAL INSURANCE PREMIUM FOR NORTH AMERICAN STAFF.

ONE OFF

HASKELL BROKERAGE \$7,778.00 PAID IN FEBRUARY THIS AMOUNT COVERS PAYMENT FOR INSURANCE PREMIUM FOR CONTENTS OF LOS ANGELES AND NEW YORK OFFICES AND WORKMEN'S COMPENSATION.

ONE OFF

MARKETING CONSULTANTS \$5,990.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR REPRODUCTION OF 'THIS IS SOUTH AFRICA' VIDEO.

# PAGE 3

viii) (CONTINUED) <u>MISCELLANEOUS</u>

ONE OFF

PAID IN MARCH GATEWAY 2000 \$1,620.00 THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF A 386SX/16 COMPUTER.

ROUTINE

\$1,071.69 H. PETRIE THIS AMOUNT COVERS PAYMENT TO H. PETRIE WHO ACTS AS OUR COMPUTER CONSULTANT.

ONE OFF

\$335.00 PAID IN MARCH TTRA: THIS AMOUNT COVERS PAYMENT FOR MEMBERSHIP FEES FOR DR. E. HEATH, DIRECTOR INTL. TOURISM PROMOTION.

ONE OFF

PAID IN MARCH VANTAGE GRAPHICS \$227.33 THIS AMOUNT COVERS PAYMENT FOR PRINTING OF INVITATIONS FOR NON PROFIT IN TRAVEL FUNCTION.

ONE OFF

BUSINESS BOOKS INTL. \$3,500.00 PAID IN MARCH THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF 'TRAVEL GUIDE' BOOKS FOR SATOUR HEAD OFFICE IN SOUTH AFRICA.

ONE OFF

PAID IN MARCH SOUTH AFRICAN AIRWAYS \$87,340.78 THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN THE HERITAGE SEMINARS.

ONE OFF

\$2,000.00 PAID IN MARCH HASKELL BROKERAGE THIS AMOUNT COVERS PAYMENT OF INSURANCE PREMIUM FOR OUR UMBRELLA POLICY.

ROUTINE

\$6,693.30 BLUE CROSS BLUE SHIELD THIS AMOUNT COVERS PAYMENT OF INSURANCE PREMIUM FOR HOSPITALISATION INSURANCE FOR NORTH AMERICAN STAFF.

ONE OFF

\$5,993.05 PAID IN APRIL DAVID ROTHGEB THIS AMOUNT COVERS PAYMENT FOR AUDIO VISUAL RENTAL USED IN THE NON PROFIT IN TRAVEL FUNCTION.

ONE OFF

ATLANTIC BUSINESS PRODS. \$595.00 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR MAINTENANCE SERVICE OF FAX MACHINE.

NEW YORK OFFICE

viii) (CONTINUED) <u>MISCELLANEOUS</u>

# ONE OFF

ATLANTIC BUSINESS PRODS. \$855.18 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR SIX MONTHS MAINTENANCE SERVICE OF COPIER.

# ONE OFF

INTERCONTINENTAL HOTEL \$1,960.47 PAID IN APRIL THIS AMOUNT COVERS PAYMENT FOR ACCOMMODATION OF DR. E. HEATH AND MR. D. HUMAN DURING VISIT TO UNITED STATED.

# ONE OFF

PHILIP S. OLSEN \$1,140.80 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR INTERNATIONAL CHIROPRACTIC CONGRESS.

## ONE OFF

ANDREWS BARTLETT EXPO SVC \$121.00 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR AMERICAN CHIROPRACTIC CONGRESS.

# ONE OFF

AFRICAN TRAVEL INC. \$772.20 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR OUR SHARE OF EXPENSES INCURRED BY MR. R. WHITLEY, PRESIDENT USTOA, DURING HIS VISIT TO SOUTH AFRICA.

#### ONE OFF

SOUND & STAGECRAFT \$79.50 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR ELECTRICITY IN BOOTH OF ICA CONGRESS.

## ONE OFF

PAT FURNO \$105.00 PAID IN MAY THIS AMOUNT COVERS PAYMENT FOR RENTAL OF VIDEO EQUIPMENT FOR ICA CONGRESS.

# ONE OFF

CARRIE TRAVEL INC. \$875.00 PAID IN MAY THIS AMOUNT COVERS PAYMENT OF REFUND FOR AGENTS EDUCATIONAL TRIP.

## ONE OFF

BUDGET RENT A CAR CREDIT \$889.73 PAID IN JUNE THIS AMOUNT OCVERS PAYMENT FOR VARIOUS CAR RENTAL OF MR. A.H. VAN ZYL.

NEW YORK OFFICE

viii) (CONTINUED) MISCELLANEOUS

ONE OFF

RUSSELL JOHNS AGENCY \$540.00 PAID IN JUNE THIS AMOUNT COVERS PAYMENT FOR PLACEMENT OF AD FOR MANAGER NORTH AMERICA OF SOUTH AFRICAN TOURISM BOARD.

ONE OFF

S. PATHER \$237.87 PAID IN JUNE THIS AMOUNT OCVERS REIMBURSEMENT OF EXPENSES INCURRED WHILST ESCORTING EDUCATIONAL TOUR IN MARCH.